

#ILikeItDigital

FRIENDLY PEOPLE.  
GOOD IDEAS.

dotSource®

## Sales Manager (f/m/x)

dotSource, that's over 300 digital natives with one mission: designing digital customer relations. We've been supporting businesses in their digital transformations since 2006. Whether e-commerce and content platforms, customer relationship and product data management, or digital marketing and artificial intelligence: in line with our claim »Digital Success right from the Start«, we develop and implement scalable digital products. Companies like Esprit, EMP, BayWa, Axel Springer, hagebau, C.H. Beck, Würth and Stabilo trust in our competence. Learn more at [www.dotSource.com](http://www.dotSource.com).

### 6 REASONS, WHY YOU SHOULD JOIN DOTSOURCE:



From the first moment:  
Exciting projects with well-known clients, provocative tasks, and responsibilities.



Drinks, fresh fruit, table soccer, team events, and office parties. A fun, familiar feeling.



Steady chances to learn more through further development and actively shape dotSource's growth.



dotSource Bootcamp gets you ready for your role quickly.



We take your work-life balance to heart. Expect flexible working times, time accounts, fitness subsidies, and much more.



And the most important thing:  
**WE'RE LOOKING FORWARD TO YOU!**

More on [www.dotSource.com](http://www.dotSource.com)

#### WHAT YOU CAN EXPECT:

- Acquisition of new clients and exciting digital projects
- Advice, support, and contact with existing customers
- Drafting offers and contracts
- Market observation and active monitoring of the development of the following topics: CRM, PIM, Online Marketing, Marketing Automation, E-Commerce and CMS
- Visiting trade fairs and events
- Success control of sales activities

#### WHAT WE EXPECT:

- Successfully completed business, engineering or humanities studies or comparable technical qualification/training
- Very good knowledge in sales and customer-oriented work
- Experience in consulting on all topics digitizing marketing, sales and services (PIM, CRM, CMS, OM, E-Commerce, Marketing Automation)
- Structured working methods and independent decision-making
- Sociability and strong communication skills
- Willingness to travel, flexibility and personal initiative
- Good German language skills

You like it digital? Then apply now by e-mail to [jobs@dotSource.de](mailto:jobs@dotSource.de)

Head Office Jena  
Goethestr. 1  
07743 Jena, Germany

Contact:  
Nicole Schreiber

PHONE +49 (0) 3641 797 9004  
FAX +49 (0) 3641 797 9099  
E-MAIL [jobs@dotSource.de](mailto:jobs@dotSource.de)

Leipzig Office  
Hainstr. 1-3  
04109 Leipzig, Germany

Berlin Office  
Hardenbergstr. 9  
10623 Berlin, Germany

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Some of our references:

